

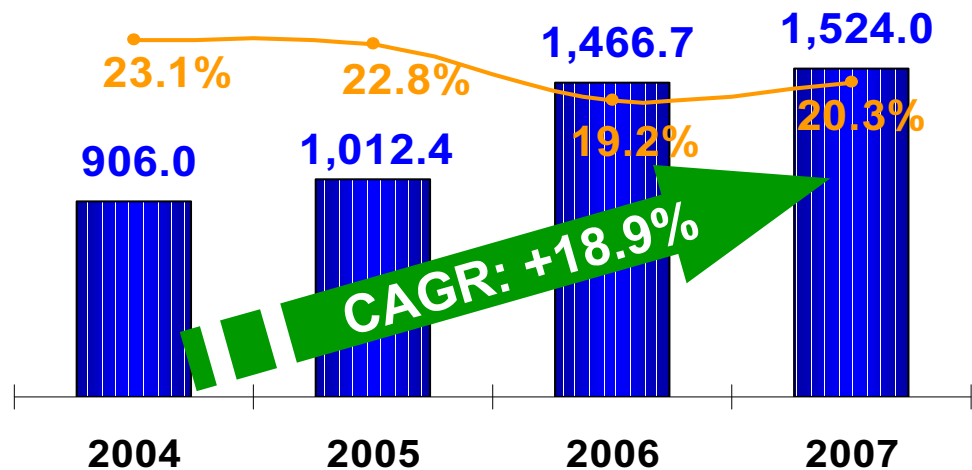
- **Volume delivered:**
 - Desktops and Notebooks: 322.7 thousand units (+6%);**
 - ATMs: 6.8 thousand units (+50%);**
- **Net Revenue: R\$ 1,524.0 million (+3.9%);**
- **Gross Margin: 20.3% in 2007 against 19.2% in 2006;**
- **EBITDA: R\$ 118.9 million (+70%);**
- **EBITDA Margin: 7.8% in 2007 against 4.8% in 2006;**
- **Non-recurrent Results: R\$ 38.7 million (Tatuapé Site);**
- **Net Income: R\$ 100.6 million (+101%).**

- **Merger of the Itautec Distribution companies in Brazil, Argentina and Ecuador with the Tallard companies, under the same managerial structure;**
- **Adjustment to world standard directives such as RoHS (Restriction of Hazardous Substances Directive) and ADA (Americans with Disabilities Act) , for complying with environmental requirements and PSN - People with Special Needs;**
- **IF Design Awards - Hanover/Germany – 2007**
IF Product Design Award – KLAVYT operator keyboard,
a new product in the Retail Automation line.

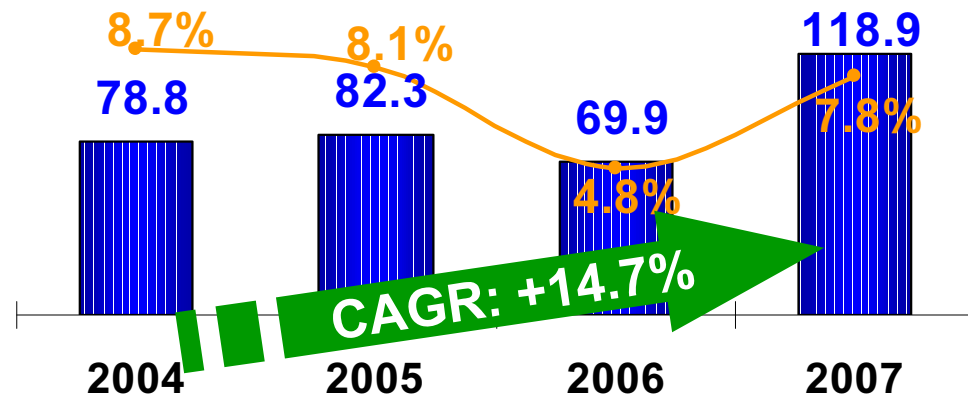


- **C. E. (Capital Expenditures): R\$ 117.2 million was invested**
 - Development of technology: R\$ 53.2 million;
 - Operational fixed assets: R\$ 53.0 million (R\$ 30.8 million in the new factory);
 - Leasing of equipment to customers: R\$ 11.0 million.
- **Change of the areas occupying the Tatuapé Site;**
- **BNDES financing: financing of R\$ 142.6 million approved (R\$ 107.2 million already drawn);**
- **2nd place in FIESP's environmental merit award.**

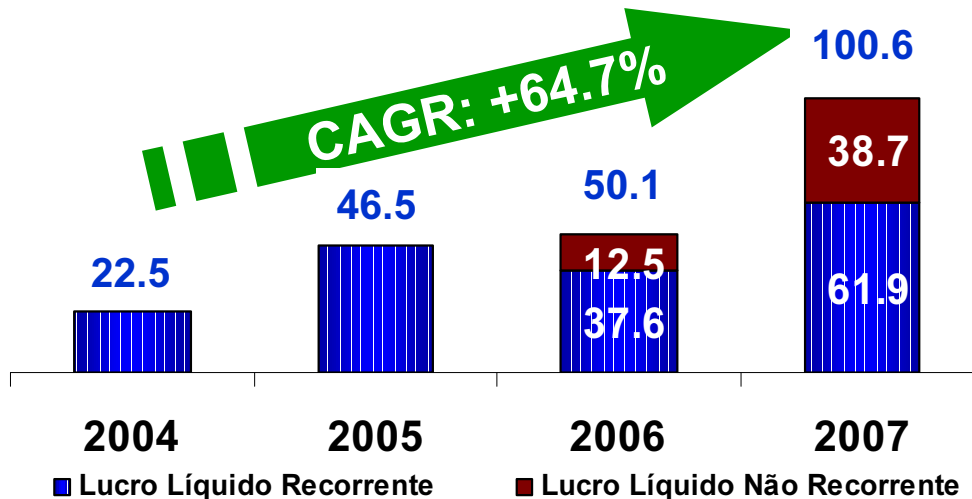
Net Revenue (R\$ million) & Gross Margin(%) (*)



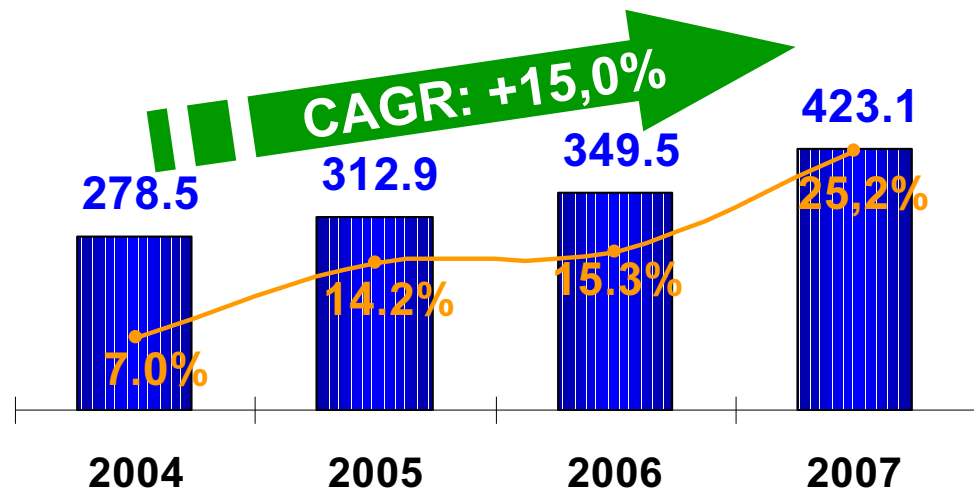
Ebitda (R\$ million) & Margin (%) (*)



Net Income (R\$ million)



Shareholders' Equity(R\$ million) and ROE (%) (*)



■ Lucro Líquido Recorrente ■ Lucro Líquido Não Recorrente

* Excluding Discontinued Operations (Philco and Components)